The Squeeze Play

A Weekly Update from *Phil Erlanger Research Co., Inc.*P.O. Box 2680, Acton, MA 01720 Friday, January 10, 2003

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Inside The Numbers

The S&P 500 remains below the head & shoulders neckline "mega" resistance level. Short selling continues to diminish as investor sentiment is building to frothy levels.

By popular demand we will review sentiment and price performance for all sectors on a monthly basis. Short selling is how we gauge sentiment, and our Tech Rank, which measures relative strength, is how we track sector price action.

Technology has regained the top spot in our sector work, but it has been at a cost. Intensity of short selling in most sectors has diminished, but in technology short selling is sharply lower (see chart.)

Our "Technical" Rank measures the relative strength of a particular issue. We average all tech ranks in each sector. The higher the number (scaled from 0 to 100), the stronger the relative strength is. For **electronic technology** and **technology services**, the average Tech Ranks are in the high 50s and rising. However, they are well off of their above 70 readings of just a month ago.

Last month we said that **technology** is the only game in town. We covered our shorts in this sector. Looking at the charts in the following pages, all other sectors have failed to achieve improved average technical ranks, and short selling is mostly lower. Our conclusion is that this is a weakening of the overall health for the market. The immediate future of stock prices appears to be at the mercy of technology's progress from here.

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This page shows how non-technology sector average tech ranks have continued to fall. On a relative basis, these sectors are contributing little to no aid to the market's attempts to achieve higher ground:

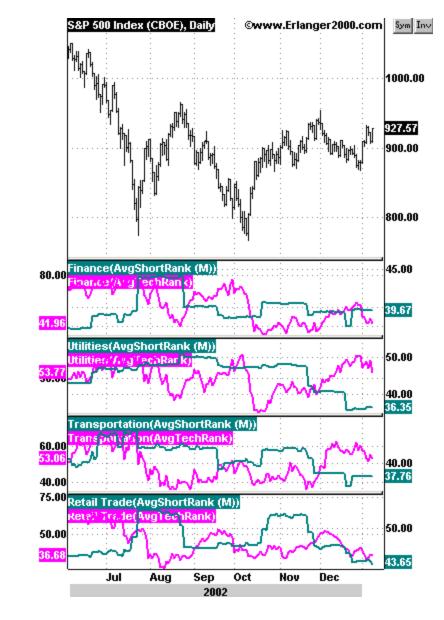


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Finance issues remain mediocre. Short selling intensity is light at 39.67, and the average Tech Rank is moderate and weakening.

Utility issues have declining technical ranks - a surprise in a market that is becoming interested in dividend paying issues.



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Health technology remains slightly above average in our sector ranks. But its average technical rank is plummeting – a clear sign that relative strength in the current advance is absent. **Health services** suffer from both diminished short intensity and mediocre Tech Rank readings.

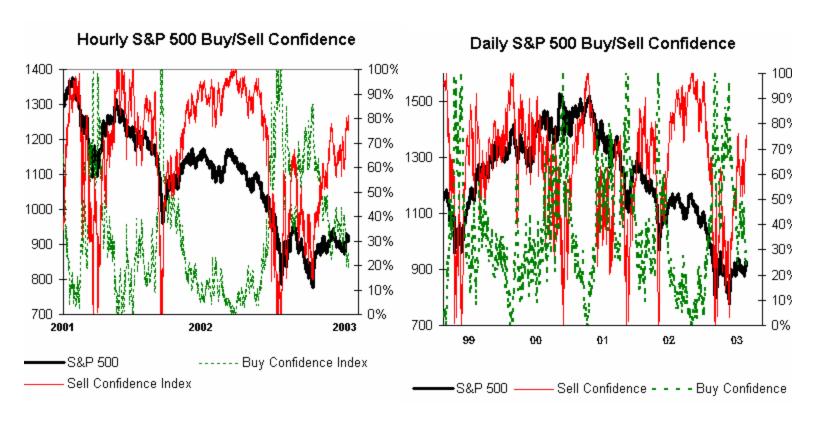


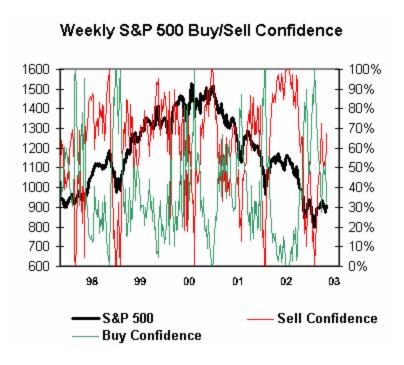
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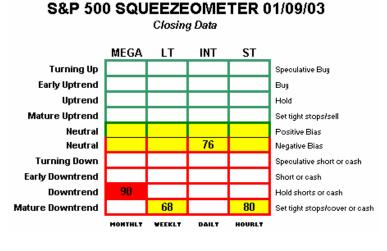
Short selling intensity remains relatively heavy for **consumer durables**. Average technical ranks are in decline for all of the sectors below, however.



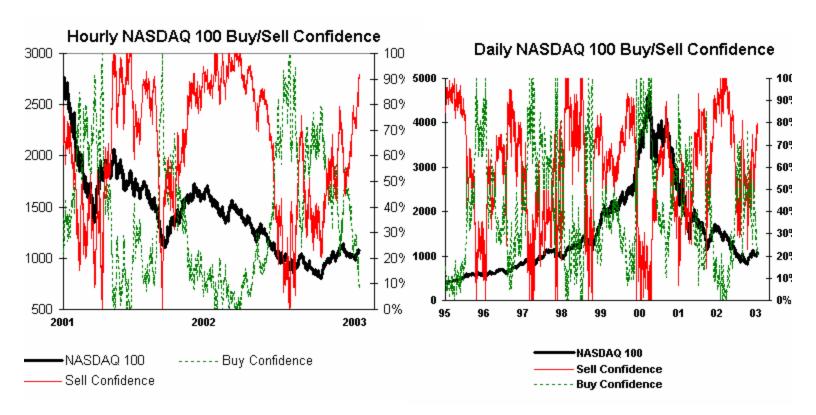
ERLANGER S&P 500 CONFIDENCE INDICES



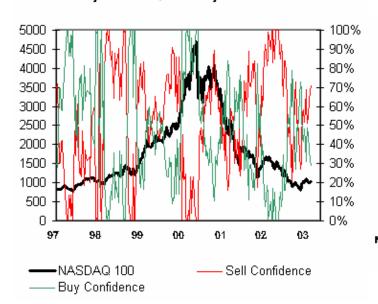




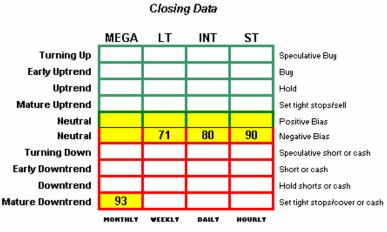
ERLANGER NASDAQ 100 CONFIDENCE INDICES



Weekly NASDAQ 100 Buy/Sell Confidence



NASDAQ 100 SQUEEZEOMETER 01/09/03



ERLANGER SECTOR RANKING

1=BEST 18=WORST

| Sector Name | Power Rank | Tech Rank | Short Rank | Rank 01/09/03 | Rank 01/02/03 | Rank 12/26/02 | Rank 12/19/02 | Rank 12/12/02 | Rank 12/05/02 |
|------------------------|---------------|--------------|---------------|----------------------|----------------------|----------------------|----------------------|----------------------|----------------------|
| TECHNOLOGY SERVICES | 54.25 | 58.37 | 46.01 | 1 | 5 | 4 | 5 | 3 | 2 |
| ELECTRONIC TECHNOLOGY | 54.19 | 58.66 | 45.30 | 2 | 4 | 9 | 9 | 4 | 1 |
| NON-ENERGY MINERALS | 47.64 | 50.21 | 42.56 | 3 | 2 | 2 | 2 | 6 | 9 |
| UTILITIES | 47.98 | 53.66 | 36.61 | 4 | 7 | 6 | 4 | 9 | 13 |
| TRANSPORTATION | 48.70 | 53.71 | 38.84 | 5 | 3 | 8 | 6 | 5 | 8 |
| ENERGY MINERALS | 46.01 | 45.93 | 46.12 | 6 | 1 | 1 | 1 | 1 | 5 |
| HEALTH TECHNOLOGY | 45.83 | 44.64 | 48.16 | 7 | 8 | 5 | 7 | 7 | 3 |
| HEALTH SERVICES | 42.63 | 43.71 | 40.50 | 8 | 16 | 15 | 15 | 16 | 17 |
| COMMERCIAL SERVICES | 42.41 | 42.57 | 42.02 | 9 | 9 | 7 | 8 | 8 | 6 |
| PROCESS INDUSTRIES | 42.10 | 43.53 | 39.21 | 10 | 11 | 11 | 12 | 15 | 16 |
| PRODUCER MANUFACTURING | 41.86 | 42.87 | 39.82 | 11 | 10 | 12 | 11 | 10 | 14 |
| FINANCE | 41.48 | 42.02 | 40.43 | 12 | 13 | 10 | 10 | 14 | 11 |
| CONSUMER DURABLES | 41.52 | 40.41 | 43.60 | 13 | 12 | 13 | 14 | 12 | 12 |
| CONSUMER NON-DURABLES | 40.12 | 40.68 | 39.03 | 14 | 15 | 14 | 13 | 11 | 10 |
| INDUSTRIAL SERVICES | 39.89 | 36.91 | 45.90 | 15 | 6 | 3 | 3 | 2 | 4 |
| RETAIL TRADE | 39.02 | 36.62 | 43.88 | 16 | 17 | 17 | 17 | 13 | 7 |
| CONSUMER SERVICES | 38.74 | 38.35 | 39.54 | 17 | 14 | 16 | 16 | 17 | 15 |
| MISCELLANEOUS | 32.90 | 33.78 | 31.12 | 18 | 18 | 18 | 18 | 18 | 18 |

Sector Changes From Prior Week

| New Buys Ranked 1-6 | New Holds Ranked 7-12 | New Sells Ranked 13-18 |
|---------------------|-----------------------|---------------------------|
| Utilities 4 +3 | Health Services 8 +8 | Consumer Durables 13 -1 |
| | Finance 12 +1 | Industrial Services 15 -9 |
| | | |
| | | |

Technology continues to dominate the long side of our work. Sectors in the buy category include Energy Minerals, Non-Energy Minerals, Transportation, Electronic Technology, Technology Services and Utilities.

Sectors that sport a neutral rank saw Health Services and Finance move from avoid to neutral. Continue to closely watch Consumer Durables and Industrial Services as they have started to break down.

Weak sectors include Consumer Durables, Consumer Non-Durables, Industrial Services, Retail Trade, Consumer Services and Miscellaneous.

Group Review ranked 1 (best) to 139 (worst)

The purpose of this review is to analyze Groups improving into the top 25% of our group analysis from the prior week and catching those Groups deteriorating into the bottom 35% of our group analysis from the prior week. These groups are sorted by their weekly change from the prior week. Groups are ranked from 1 to 139. 1 is the strongest rank and 139 is the weakest rank. Updated through January 9, 2003.

| Groups Improving Into Top 25% (or Group Rank <= 35) +7 | Groups Deteriorating Into Bottom 35% (or Group Rank >= 90) +12 |
|--|--|
| +70 Semiconductors 17 | -94 Contract Drillers 114 |
| +64 Investment Banker/Services 22 | -83 Oilfield Equipment 132 |
| +58 Cellular Telephone 13 | -77 Aerospace 98 |
| +41 E.D.P. Peripherals 14 | -72 Casinos/Gambling 117 |
| +28 Health Industry Services 32 | -64 Wholesale Distributors 100 |
| +27 Printing/Forms 31 | -63 Aluminum 109 |
| +20 Finance Companies 19 | -53 Fluid Controls 122 |
| | -44 Other Consumer Services 127 |
| | -34 Oil Gas/Transmission 93 |
| | -32Paints/Coatings 113 |
| | -29 Textiles 102 |
| | -24 Industrial/Machinery94 |
| | |
| | |
| | |
| | |

| Buy Ideas | Sell Ideas |
|--|--|
| WDC, FRDY, AVID, NTAP, ATMI, MRVL, EXAR, VIP, WWCA, IMPH, CERN, IDXC, SRCL, RHD, COF, SWS, RJF and MER | OII, VRC, CAM, SLB, CECO, GGG, RIG, NE, PDS, AA, LMT, TPP. |

TOP TEN GROUPS IN TERMS OF SHORT/LONG SQUEEZE POTENTIAL

| Potential Short Squeeze | Group Rank | Avg Tech Rank | Avg Short Rank | Avg Power Rank | Total Short Squeeze | Total Long Squeeze | Type 1 % | Type 2 % | Type 3 | Type 4 % |
|---------------------------|---------------|---------------------|----------------------|----------------------|---------------------------|--------------------------|-------------|-------------|-------------|-------------|
| Drug Store Chains | 116 | 16.7 | 77.8 | 37.0 | 83.3% | 0.0% | 0.0% | 0.0% | 83.3% | 0.0% |
| Contract Drilling | 114 | 31.8 | 47.8 | 37.1 | 41.2% | 17.7% | 5.9% | 0.0% | 35.3% | 17.7% |
| Other Pharmaceuticals | 20 | 49.1 | 59.0 | 52.4 | 40.0% | 15.6% | 17.8% | 8.9% | 22.2% | 6.7% |
| Computer/Video Chains | 104 | 28.5 | 58.0 | 38.3 | 38.5% | 15.4% | 0.0% | 7.7% | 38.5% | 7.7% |
| Building Materials | 30 | 47.5 | 52.0 | 48.9 | 37.5% | 25.0% | 6.3% | 12.5% | 31.3% | 12.5% |
| Diversified Elec. Prod | 26 | 45.0 | 58.9 | 49.8 | 33.3% | 8.3% | 25.0% | 0.0% | 8.3% | 8.3% |
| Hospital Management | 128 | 33.3 | 37.7 | 34.6 | 33.3% | 33.3% | 0.0% | 13.3% | 33.3% | 20.0% |
| Wholesale Distributors | 100 | 35.0 | 46.3 | 38.8 | 31.8% | 18.2% | 0.0% | 9.1% | 31.8% | 9.1% |
| Books/Magazines | 70 | 43.1 | 40.7 | 42.2 | 30.8% | 30.8% | 7.7% | 7.7% | 23.1% | 23.1% |
| Cellular Telephone | 13 | 61.0 | 43.2 | 55.1 | 30.0% | 20.0% | 20.0% | 20.0% | 10.0% | 0.0% |
| Potential Long Squeeze | Group Rank | Avg Tech Rank | Avg Short Rank | Avg Power Rank | Total Short Squeeze | Total Long Squeeze | Type 1 % | Type 2 | Type 3 % | Type 4 % |
| Specialty Steels | 107 | 38.8 | 36.1 | 37.9 | 25.0% | 62.5% | 0.0% | 25.0% | 25.0% | 37.5% |
| Managed Health Care | 129 | 39.2 | 25.0 | 34.5 | 15.4% | 61.5% | 0.0% | 30.8% | 15.4% | 30.8% |
| Aluminum | 109 | 40.0 | 31.8 | 37.5 | 25.0% | 50.0% | 0.0% | 25.0% | 25.0% | 25.0% |
| Newspapers | 112 | 46.7 | 18.5 | 37.3 | 0.0% | 50.0% | 0.0% | 16.7% | 0.0% | 33.3% |
| Major U.S. Telecom. | 15 | 66.7 | 27.7 | 53.8 | 0.0% | 50.0% | 0.0% | 33.3% | 0.0% | 16.7% |
| Building Materials Chains | 139 | 31.4 | 27.3 | 30.0 | 0.0% | 42.9% | 0.0% | 0.0% | 0.0% | 42.9% |
| Specialty Foods/Candy | 92 | 39.3 | 41.4 | 40.1 | 26.8% | 41.5% | 4.9% | 12.2% | 22.0% | 29.3% |
| Mutual Funds | 135 | 32.9 | 31.0 | 32.2 | 11.5% | 39.6% | 2.9% | 4.1% | 8.6% | 35.5% |

15.4%

23.8%

38.5%

38.1%

3.9%

4.8%

19.2%

19.1%

11.5%

19.1%

19.2%

19.1%

As of 01/09/03 Close Data

51

73

49.2

41.9

34.5

42.6

44.4

42.1

Office Equip./Supplies

Automotive Aftermarket

LONG IDEAS

- I. Top Ten Changes- Each week we highlight the groups that move into the Top Ten that were ranked greater than 20 from the prior week. Groups that broke out into the Top Ten include Internet and Computer Software.

 New names include: SPRT, WGRD, JNPR, IMAN, TDSC, HOOV, AETH, ELNI, MKTW, MANU, NWK, LGTO, OINA, HYSL, CFW, PKTR, EPAY, GSOF, IDN, CTXS, VRTY, COGN, BORL, MNS, ANSS, QSFT, CA, BOBJ, BTEC.
- II. Breakouts- We look for stocks that have both price break outs from the preceding week and tech rank improvement. Most interesting issues include those potentially being squeezed that are Type 1s, or that have a short ratio greater than 3 and have a strong Erlanger Trading Rank. Names include: VRSN, VRTS, SEBL, ADPT, NANO, FDRY, JNPR, MEDW, EMC, MCDT, ELMG, TONS, TBE.

SELL IDEAS

- III. Former Type 2s We look for stocks with weak Erlanger Technical scores, a low Erlanger Short Intensity Ratio, and a low Erlanger Trading Rank whose stock price is also below the DMA. Names include: CACH, DCO, LXBK, SCX, SRCE, VOL, BPO, FMSB, PFDC, TTI, CTR, TRF, INHO, CPV, RBPAA, MBP, CBCL, ATRI, KWR, SXI, STLY, MGRC, NEB, CFFI, CAPX, CAPX, OXM, RVFD, PNNW, GGG, FED, GENZ, EGN, AIP, FOBB, HU, SSD, WSFS, VCO, ITLA, COCO, BMS, GWW, EXC, SWMAY.
- IV. Best Short Ideas These are issues with high institutional ownership with weak Erlanger technical scores, low Erlanger Short Intensity Ratio, and a low Erlanger Trading Rank- whose stock price is below the DMA. Names include: ASD, MDP, SPW, GILD, CSS, PDS, HOT, ZNT, LNN, R, MCRS, AGL, DCOM, SR, ROCK, MODI, FLO, LFUS, FFBC, IHI and CVG.

MAJOR INDEX REVIEW- Data as of January 8, 2003 close. +/- indicates the change since December 18, 2002.

| Index | Strong Erlanger Tech Rank | Weak Erlanger Tech Rank | Neutral Tech Rank | High Erlanger Options Trading Rank(puts high) | Low Erlanger Options Trading Rank(calls high) |
|---------|------------------------------|----------------------------|----------------------|---|---|
| Dow 30 | 7 +1 | 13 -3 | 10 +2 | 2 | 5 |
| NDX 100 | 45 +3 | 43 -10 | 12 +7 | 9 | 21 |
| S&P 100 | 31 -2 | 46 +15 | 23 -13 | 9 | 15 |
| S&P 500 | 164 -27 | 238 +15 | 98 +12 | 73 | 72 |
| S&P 400 | 98 -35 | 238 +52 | 64 -17 | 80 | 98 |

Model Portfolio OPEN TRADES

| Stock Symbol | Short or Long | Company Name | Date of Opening Trade | Basis | Price as of 01/09/2003 | Delta | Days in Trade | Status | P&L% |
|-----------------|---------------|----------------------------|-----------------------|---------|------------------------|-------|---------------|--------|-------|
| | Long | Cash Position | 10/10/2001 | | | | 457 | | |
| | Long | Cash Position | 10/10/2001 | | | | 457 | | |
| | Long | Cash Position | 10/10/2001 | | | | 457 | | |
| RYTPX | Long | Rydex Tempest 500 Fund | 11/12/2002 | \$95.08 | \$86.77 | -8.31 | 59 | Open | 8.74% |
| DIA | Short | Diamonds Trust | 12/04/2002 | \$87.44 | \$87.78 | 0.34 | 37 | Open | 0.39% |
| SPY | Short | S&P Depository Receipts | 12/04/2002 | \$92.24 | \$92.81 | 0.57 | 37 | Open | 0.62% |
| GE | Short | General Electric | 12/13/2002 | \$25.76 | \$25.90 | 0.14 | 28 | Open | 0.54% |
| MCD | Short | McDonalds | 12/13/2002 | \$17.38 | \$16.87 | -0.51 | 28 | Open | 2.93% |
| | Long | Cash Position | 12/30/2002 | | | | 11 | | |
| | Long | Cash Position | 01/02/2003 | | | | 8 | | |

Model Portfolio RECENT CLOSED TRADES

| Stock Symbol | Short or Long | Company Name | Date of Opening Trade | Basis | Closing Price | Delta | Days in Trade | Date of Closing Trade | P&L% |
|-----------------|---------------|------------------------------|-----------------------|---------|------------------|-------|---------------|-----------------------|--------|
| RYTPX | Long | Rydex Tempest 500 Fund | 08/28/2002 | \$93.93 | \$108.23 | 14.30 | 45 | 10/11/2002 | 15.22% |
| MATR | Long | Matria Healthcare | 10/15/2002 | \$8.51 | \$12.69 | 4.18 | 8 | 10/22/2002 | 49.12% |
| YELL | Long | Yellow Corp | 10/15/2002 | \$29.72 | \$29.17 | -0.55 | 11 | 10/25/2002 | -1.85% |
| SPY | Long | S&P Depository Receipts | 10/15/2002 | \$87.04 | \$88.65 | 1.61 | 17 | 10/31/2002 | 1.85% |
| DIA | Long | Diamonds Trust | 10/29/2002 | \$82.71 | \$83.50 | 0.79 | 4 | 11/01/2002 | 0.96% |
| QQQ | Long | NASDAQ 100 Tracking Stock | 10/15/2002 | \$23.32 | \$25.09 | 1.77 | 18 | 11/01/2002 | 7.59% |
| CSCO | Short | Cisco | 11/07/2002 | \$12.38 | \$13.09 | 0.71 | 43 | 12/19/2002 | -5.74% |
| QQQ | Short | NASDAQ 100 Tracking Stock | 11/12/2002 | \$25.27 | \$25.27 | 0.00 | 38 | 12/19/2002 | 0.00% |
| KSS | Short | Kohls Inc. | 12/13/2002 | \$62.06 | \$54.47 | -7.59 | 18 | 12/30/2002 | 12.23% |
| FRED | Short | Fred's Inc. | 12/13/2002 | \$25.22 | \$25.48 | 0.26 | 21 | 01/02/2003 | -1.03% |

Type 1 Short Squeeze Type 4 Long Squeeze Update

Over all, since our first screens on March 8, the hedge between the short squeeze and long squeeze screens has cumulatively gained 46.57%, while the S&P slipped -19.87%. We hedged the market and outperformed the S&P 500 by 66.44% - in 301 calendar days.

| CUMU | LATIVE | RETURI | NS: as | of 01/03/03 | |
|----------|---------|---------|--------|-------------|--------|
| | Short | Long | | | Hedge |
| | Squeeze | Squeeze | | | over |
| | Screen | Screen | Hedge | S&P | S&P |
| 3/8/02 | -2.26% | -1.89% | -0.37% | -0.88% | 0.51% |
| 3/14/02 | -3.12% | -4.43% | 1,31% | -0.83% | 2.14% |
| 3/21/02 | -2.47% | -7.63% | 5.16% | -1.32% | 6.48% |
| 3/28/02 | -4.49% | -10.92% | 6.43% | -3.15% | 9.58% |
| 4/4/02 | -4.23% | -17.00% | 12.77% | -5.15% | 17.92% |
| 4/11/02 | -2.43% | -11.28% | 8.85% | -3.27% | 12.12% |
| 4/18/02 | -5.10% | -19.98% | 14.88% | -4.38% | 19.26% |
| 4/25/02 | -4.42% | -25.24% | 20.82% | -5.01% | 25.83% |
| 5/2/02 | -6.65% | -26.03% | 19,38% | -6.07% | 25.45% |
| 5/9/02 | -4.35% | -20.85% | 16.50% | -3.72% | 20.22% |
| 5/16/02 | -7.16% | -23.94% | 16.78% | -5.03% | 21.81% |
| 5/24/02 | -8.96% | -26.83% | 17.87% | -6.75% | 24.62% |
| 5/30/02 | -10.58% | -37.05% | 26.47% | -10.29% | 36.76% |
| 6/7/02 | -12.11% | -39.76% | 27.65% | -12.42% | 40.07% |
| 6/14/02 | -11.18% | -47.10% | 35.92% | -14.22% | 50.14% |
| 6/21/02 | -12.89% | -47.91% | 35.02% | -14.37% | 49.39% |
| 6/27/02 | -15.89% | -48.52% | 32.63% | -14.53% | 47.16% |
| 7/5/02 | -22.49% | -55.93% | 33.44% | -21.37% | 54.81% |
| 7/12/02 | -25.49% | -63.72% | 38.23% | -29.36% | 67.59% |
| 7/19/02 | -30.59% | -64.53% | 33.94% | -28.76% | 62.70% |
| 7/26/02 | -30.22% | -68.99% | 38.77% | -27.42% | 66.19% |
| 8/2/02 | -24.42% | -63.21% | 38.79% | -22.28% | 61.07% |
| 8/9/02 | -23,38% | -57.44% | 34.06% | -20.06% | 54.12% |
| 8/16/02 | -22.66% | -56,24% | 33.58% | -18.76% | 52.34% |
| 8/23/02 | -25,71% | -61,43% | 35.72% | -21.39% | 57.11% |
| 8/30/02 | -26,33% | -66,70% | 40,37% | -23,81% | 64.18% |
| 9/6/02 | -24,56% | -69,61% | 45,05% | -24.27% | 69.32% |
| 9/13/02 | -27.27% | -75,38% | 48.11% | -29.26% | 77.37% |
| 9/20/02 | -26,30% | -77,49% | 51.19% | -31,39% | 82.58% |
| 9/27/02 | -27.72% | -84.54% | 56.82% | -34.63% | 91.45% |
| 10/4/02 | -25,59% | -77.16% | 51.57% | -30,29% | 81.86% |
| 10/11/02 | -19,13% | -69,70% | 50.57% | -24.42% | 74.99% |
| 10/18/02 | -18.11% | -65,60% | 47,49% | -23.37% | 70.86% |
| 10/25/02 | -16.27% | -63,43% | 47.16% | -23.00% | 70.16% |
| 11/1/02 | -12.17% | -62,00% | 49.83% | -21.62% | 71.45% |
| 11/8/02 | -11.02% | -59.52% | 48,50% | -19.93% | 68.43% |
| 11/15/02 | -1.46% | -53.76% | 52,30% | -17.65% | 69.95% |
| 11/22/02 | 1.28% | -54,66% | 55,94% | -17.04% | 72.98% |
| 11/29/02 | -5,50% | -53,97% | 48.47% | -19.61% | 68.08% |
| 12/6/02 | -7.58% | -54,34% | 46,76% | -22.10% | 68.86% |
| 12/13/02 | -8.46% | -53,08% | 44.62% | -21.39% | 66.01% |
| 12/20/02 | -10,84% | -56,27% | 45,43% | -23,66% | 69.09% |
| 12/27/02 | -6.27% | -52,84% | 46,57% | -19.87% | 66.44% |

